

1986

VOLUME

NO. 2

University Receives \$374,686 for Cooperative Education



GRANT PROPONENTS: U.S. Rep. Bruce A. Morrison and Joseph Arnold, former director of the UNH co-op program now project coordinator for UNH, discuss the successful co-op grant proposal.

Prime Computer, Inc. Makes Grant of Equipment to University Center

Prime Computer Inc. of Natick, Mass. has made a \$368,000 equipment grant to support the new Center for Computer-Aided Engineering at the University of New Haven. Dr. Phillip Kaplan, UNH president, announced that through Prime's generosity, the University has acquired a \$465,500 Prime 9955 superminicomputer for \$97,500.

"The University of New Haven is making a major commitment to expand the School of Engineering facilities and laboratories to meet the demands of state-of-the-art engineering education and service to Connecticut's high-tech industries. Prime's generosity gives us the first major building block towards building a computer-aided engineering education second to none in the region," Kaplan said.

Pam Strombom, Prime Computer's industry manager for education, stated that Prime is proud to assist the University of New Haven in its efforts. "Technology centers are becoming a significant trend uniting universities, computer manufacturers and industry into working toward the common goal of computer technology assisting the economic growth of the nation," she said.

"This is the first successful step in a multi-million dollar plan getting underway to introduce more sophisticated computer equipment, modernize laboratories, support faculty and increase student scholarships in the School of Engineering," Nikki Lindberg, director of development, said. "The campaign will enhance all five UNH engineering departments—chemistry and chemical engineering, civil and environmental engineering, electrical and computer engineering, industrial engineering and computer science and mechanical engineering."

"This gift puts the University of New Haven School of Engineering in the forefront of computer utilization among engineering

colleges," Dr. Konstantine Lambrakis, dean of the UNH School of Engineering, said. He noted that "the Prime 9955, a state-of-the-art computer using the advanced technology of Emitter-Coupled Logic (ECL) circuitry, will support up to 25 middle- and high-resolution workstations for student graphic engineering design."

Lambrakis said the Prime system "will provide a variety of teaching, research and analysis applications that can be run simultaneously. It will allow our engineering students to develop and analyze mechanical designs, configure civil works projects such as bridges and highways, design and test electronic circuits, develop sophisticated programs in artificial intelligence, experiment with manufacturing robotics and graphically display and reconfigure chemical molecular structures."

Lambrakis added that "this gift allows us to produce graduates literate in the new CAD/CAM (computer-aided design/computer-aided manufacturing) technologies increasingly used in Connecticut's biomedical, high tech, telecommunications, manufacturing and defense related industries."

The Center for Computer-Aided Engineering, which is located in the engineering complex, will be coupled with computerized laboratories in chemical instrumentation, artificial intelligence, robotics, human factors and computer numerically-controlled manufacturing. ■

One of only six in the nation

The University of New Haven Cooperative Education Program will receive a federal grant of \$374,686 to expand its objectives over the next three years.

The UNH award is one of only six cooperative education demonstration grants selected from 46 applications submitted by institutions from around the nation competing for U.S. Department of Education, Division of Higher Education, funding.

The UNH commitment to cooperative education, the increasing business community participation and a unique UNH approach to student needs made the grant application particularly attractive to grant reviewers, officials said.

"This grant makes a major contribution to our efforts to expand cooperative education," Dr. Phillip Kaplan, UNH president, said, announcing the grant. "An expanded co-op program at UNH is another reaffirmation of the university's commitment to our students, business and industry and the community at large."

Plans call for quadrupling the number of students placed annually over the present 140 in the program, as well as the number of students enrolled in the program; doubling the number of co-op employers from 200 to 400; and tripling the number of academic programs offered to participating co-op students, up from the present 20.

Endorsements for the UNH grant were written by Gov. William O'Neill; U.S. Sen. Christopher J. Dodd; U.S. Rep.

Continued on page 2

INSIDE NSIGHT

- 5 UNH Press
- 6 Homecoming
- 8 Parents' Day
- 10 Phonathon

Continued from page one.

Bruce A. Morrison; New Haven Mayor Biagio DiLieto; William P. Villano, manager of the Private Industry Council; and area business and education leaders.

Cooperative education is an educational strategy which combines academics and work experience related to career goals. The Advertising Council has chosen co-op as a special focus for a national media blitz for the years '85-'86 and '86-'87 to explain and promote the concept of co-op education.

Joseph Arnold, former director of the UNH co-op program, now project coordinator, describes co-op as a process wherein everyone wins—the student, the educational institution and the employer.

"Students win by acquiring expertise in their chosen field which they can put on their resumes, by earning salaries that help offset educational costs and by getting the opportunity to discover whether their academic major is the career best suited to their interests," Cheryl Lison, UNH co-op director, explains.

"I view cooperative education as a strategic initiative and new frontier open to colleges and universities in providing more attractive educational opportunities for students," Dr. Kaplan said. At the same time, he said, UNH co-op "is a major force fueling Connecticut's strong economy and providing assistance in strengthening those areas of Connecticut's economy which offset the decline in traditional manufacturing."

Employers win in the cooperative education partnership by the development, training and education of a work force; reduction of business training costs and expense of recruiting and importation of skilled personnel from other geographic areas; and with the chance to evaluate potential full-time employees during the cooperative education work period.

The UNH co-op program, in operation five years, is unique in offering students the opportunity to complete a bachelor's degree program plus earn a year of work experience in only four calendar years.

Most co-op programs take five years to complete.

One reason especially cited for the UNH grant approval was the UNH participation in Jobs Compact, the public-private business and education collaborative through the Chamber of Commerce of Greater New Haven.

"The University of New Haven is a vital link in this City's efforts to forge a better future for our community," Mayor DiLieto said in his endorsement of the grant proposal. The University of New Haven, through its cooperative education program, will extend "the originally conceived boundaries of the Jobs Compact program beyond high school for students who would not otherwise have conceived of the possibility" of attending college, he said.

Describing the UNH co-op program as "tailor-made" for the area, Rep. Morrison said, "The kind of program offered by the cooperative education program at UNH provides an excellent opportunity for people to . . . advance their studies and at the same time work and earn enough money to enable them to continue studying."

In Gov. O'Neill's statement, he cited a recent policy change by the state personnel office which endorses employment of co-op students by the state.

The UNH program "has become a successful venture for participating students and employers," Sen. Dodd wrote.

Additional endorsements for the UNH grant came from participating employers including Chesebrough-Ponds, the Connecticut Water Company, Raybestos-Grey-Rock Products, Allegheny Ludlum Steel Corporation, Olin Corporation, United Technologies, Benhaven and the Internal Revenue Service. ■

December/January 1986, '87 Vol.9 No.2

INSIGHT is published five times a year, Aug./Sep., Dec./Jan., Feb./Mar., Apr./May and June/July by the University of New Haven. Second Class postage paid at New Haven, Connecticut, publication number USPS 496-870. Postmaster: Please send Form 3579 to Public Relations Dept., University of New Haven, P.O. Box 9605, New Haven, CT 06535-9996.

Address correction—To correct addresses, clip out mailing label and return with changes to Public Relations Dept., Address Changes, University of New Haven, West Haven, CT 06515



PROFESSIONAL OPINIONS: Director Susie Fuller and Actor Keir Dullea critique the UNH performance of "Butterflies Are Free" with positive comments and suggestions for future productions.

Dullea Critiques UNH "Butterflies"

Broadway, motion picture and television star Keir Dullea attended the University of New Haven performance of "Butterflies Are Free" Friday, Nov. 7, at the University Theatre.

Dullea, a Westport resident, who created the leading role of Don Baker in the play on Broadway, critiqued the performance of the UNH cast following the production.

Dullea made his Broadway debut opposite Burl Ives in Ira Levin's "Dr. Cook's Garden." In addition to his portrayal of the young blind man in the Tony Award-winning "Butterflies Are Free," he also recreated the role of Brick in the acclaimed Broadway revival of "Cat On A Hot Tin Roof," opposite Elizabeth Ashley, and starred in James Kirkwood's "P.S. Your Cat Is Dead."

The actor's movie credits include the starring role in Stanley Kubrick's "2001, A Space Odyssey," the sequel, Arthur C. Clarke's "2010," "Madame X," "The Hoodlum Priest," "Bunny Lake is Missing" and the role of a disturbed teenager in the award-winning film "David and Lisa" for which he received the Best Actor Award at the San Francisco Film Festival.

Dullea's television films include "No Place to Hide" with Mariette Hartley, "Brainwaves" with Tony Curtis, Aldous Huxley's "Brave New World" and "Blind Date."

He can currently be seen on the CBS soap, "The Guiding Light," as Dr. Mark Jarrett.

Dullea and his director wife, Susie Fuller, are the founders of the Theatre Artists Workshop in Westport, a laboratory for professional actors, playwrights and directors.

The UNH "Butterflies Are Free" production is produced and directed by Lila Wolff-Wilkinson who joined the UNH faculty in 1977. She received her undergraduate degree at Brown University where she majored in English and earned her master's degree in theatre arts from Hofstra University. Prior to accepting a position as theatre coordinator and lecturer at UNH, Ms. Wolff-Wilkinson was administrator of the New Haven Opera and a member of the technical staff of the Caramoor Festival in Katonah, N.Y. She was also a stage manager off-off-Broadway and was an assistant costumer with the original company of "Hair" when it went to Broadway.

Tom Reynolds, a UNH sophomore majoring in criminal justice/pre-law, played the Dullea role of Don Baker. His UNH theatre credits include Philostrate in "Midsummer Night's Dream," Archie Kramer in "Summer & Smoke" and numerous roles in student theatre club performances. One of seven children, he comes to the University of New Haven from Ledyard.

The four-member cast also includes Vivian Kaplan of Woodbridge, a 1980 UNH graduate who made her theatre debut as Mrs. Baker in "Butterflies Are Free;" Corinne Lebrun, a sophomore music major from Westport, as Jill Tanner; and Matthew O'Buck of Westchester County, N.Y., a management information systems major, as Ralph Austin.

The Theatre Department wishes to thank those university schools and individuals whose financial support made the Dullea visit possible. ■

AROUND CAMPUS

This information was written by the staff of the Public Relations Department.

Provost's Office

Dr. Nancyanne Rabiński-Carriuolo, assistant provost for students' academic development, has been elected chair of the public relations committee of the Mayor's Literacy Task Force. Serving with Dr. Rabiński are representatives of the West Haven and New Haven mayors' offices, Yale University, as well as members from business, industry and the area media.

Dr. Rabiński, in addition to numerous publications and educational committee commitments, is currently president of the National Association for Development Education (NASE). ■

School of Arts & Sciences

Dr. Joseph B. Chepaitis, dean of the School of Arts & Sciences and professor of history, presented a paper, "The Federal Government as Catalyst: The Substitution of a Service Economy for an Industrial Economy," with Dr. Joseph A. Parker, professor of economics at the 1986 Conference on Industrial History in Lowell, Mass., on October 30. The theme for the seventh annual conference was "Politics & Industrialization."

Dr. Chepaitis and Dr. Parker, with Dr. Elia Chepaitis (MBA '85), also co-presented a paper, "Harbor Development in Norwalk, Bridgeport and New Haven: A Contrast and Comparison," at the Northeast Business and Economics Association Conference, also in Lowell, on Nov. 6. Dr. Chepaitis gave the historical perspective; Dr. Parker presented the economic aspects; and Dr. Elia Chepaitis gave the strategic planning factors involved in the three cities' harbor redevelopment projects.

Dr. Robert D. Dugan, professor of psychology and coordinator of the MA program in industrial/organizational psychology, presented a talk, "Drugs and Alcohol in the Workplace: Vital Lies and Simple Truths," at the Electric Boat Management Association meeting at Ocean Beach, New London, Oct. 21. He is a diplomate on the American Board of Professional Psychology, a licensed psychologist in the State of Connecticut and a consultant in organizational and industrial psychology. Dr. Dugan also presented a talk on alcohol and drugs on campus at the Charger Cafe at noon on Oct. 22.

Dr. David E. Sloane's third major book, "American Humor Magazines and Comic Periodicals," has been accepted for publication by Greenwood Press. It is due out in August 1987. The 1,200-page volume includes descriptions of more than 200 magazines, beginning with the *Philadelphia Bee*, published in 1765, and concluding with magazines of 1985. In addition to 20 analytic essays prepared by Dr. Sloane, the book will also include essays by 40 other scholars. Dr. Sloane is the author of "Mark Twain as a Literary Comedian" and "The Literary Humor of the Urban Northeast from 1830 to 1890," both published by Louisiana State University Press.

Dr. Edward Todd, assistant professor of history, delivered a paper on "The Context of Change: Industry, State and Electrical Technology in the Ruhr, 1900 to 1910" at the History of Science Society annual meeting in Pittsburgh, Pa., on Oct. 24.

Dr. Allen L. Sack, associate professor of sociology/social welfare, delivered a paper at the North American Society for the Sociology of Sport in Las Vegas, Nev., Oct. 31—Nov. 1. He also attended the National Collegiate Honors Council 21st Annual Council in Miami, Fla., in October.

Dr. Judith Gordon, associate professor of sociology/social welfare and coordinator of the MA in gerontology, delivered the keynote address at the Colorado Gerontological Society's sixth annual conference in Denver on Sept. 26. Dr. Gordon has been re-elected to a three-year term at the Connecticut Gerontological Society and has been asked to continue on the board of the North-East Gerontological Society for another two years. ■

School of Business

Dr. David Morris of New Haven, assistant professor of marketing at the University of New Haven, gave the principal address Saturday, Oct. 11, at the International Management Council District I annual meeting and conference at the Holiday Inn in Milford.

Dr. Morris discussed "Meta-Marketing: America's Answer to the Japanese Challenge." Meta-marketing, or the marketing of marketing as a way of thinking, is Dr. Morris' answer to the problems affecting America's position in the current global economy.



UNH PRESS: Norman I. Botwinik, chairman of the UNH Board of Governors, congratulates Craig L. Parker, Jr., on the publication of his latest book.

"Marketing and sales have not received the same emphasis from Western leadership that they have in Japan, for instance," Dr. Morris says.

In the United States and most of Europe, one group markets, another sells, another designs and manufactures and another sets organizational goals and objectives. "Specialization worked at one point in the development of Western economy, but it is now showing signs of being ineffective," he says.

"Flexibility has been the visible trademark of the Japanese," Dr. Morris adds. "The Japanese model operates on a principle of unification. Every employee, from the sweeper to the top executive, is an important part of marketing."

"Western management should adopt the Japanese business mode in which all of the units of an organization focus on common goals and the boundaries between units are loosely defined so that communication between them can flow easily and quickly," Dr. Morris suggests.

Although "meta-marketing" is Dr. Morris' coined term for the process, he describes the philosophy as the crucial concept in the success of today's entrepreneurs and yesterday's "mom and pop" enterprises.

Dr. Morris received his doctorate from Syracuse University in 1986 after several years in business and industry. He has taught meta-marketing in both Europe and the United States and has published several articles and books.

In addition to his address, Dr. Morris led the morning workshop at the conference. Afternoon workshops discussed stress management and the division's chapter development program.

Dr. David A. Maxwell, chairman of the department of public management, recently spoke at the 32nd annual seminar of the American Society for Industrial Security in New Orleans. Dr. Maxwell addressed issues concerning "Private Security Law" and "Private Security in the Future." He also participated in a recent continuing legal education program at the University of Bridgeport School of Law discussing the topic "Tort Liability Arising from Security Negligence."

Dr. Joseph A. Parker, professor of economics, presented a paper, "The Federal Government as Catalyst: The Substitution of a Service Economy for an Industrial Economy" with Dr. Joseph B. Chepaitis and co-presented another paper, "Harbor Development in Norwalk, Bridgeport and New Haven: A Contrast and Comparison" (see School of Arts & Sciences above), both in Lowell, Mass.

A television interview with Charles Wankel, assistant professor in the management department, was aired in Malaysia Saturday, Nov. 1. The topic was "Recent Advances in Management."

Wankel was interviewed for the "Scope" program while he was in Malaysia to deliver a paper on management at the Strategic Management Society Conference in Singapore, Oct. 14. The conference was attended by representatives from some 40 countries. A radio interview was also taped during his stay in Malaysia for airing on the Blue network.

In addition to his conference participation and media interviews, Wankel also presented management talks at several Malaysian institutions including the National University of Malaysia, the Malaysian Institute of Management in Kuala Lumpur, the MARA Institute of Management in Selangor and the Singapore Institute Of Management. Wankel's trip to Malaysia was partially subsidized with a UNH travel grant.

Continued on next page.

Continued from previous page.

Wankel's book, "Management," published by Prentice Hall, is now in its third edition and has been translated into Polish, Spanish, Portuguese, Indonesian and Malaysian. In addition to its use at UNH, the book is also a major text at the University of Bridgeport and Central Connecticut State University.

Wankel joined the UNH faculty in 1985. He holds degrees from Iona College and New York University and is a resident of White Plains, N.Y.

A third edition of "Introduction to the Criminal Justice System," a book by Dr. Gerald D. Robin, professor of criminal justice, is currently being printed by Harper & Row Publishers.

Dr. Robin, has made extensive revisions for the third edition to include new materials and the latest trends and developments in the criminal justice field. "Introduction to the Criminal Justice System" is used as a textbook throughout the country.

Dr. Robin also is researching the area of victim's rights for another criminology textbook. It will focus on victim compensation programs, restitution, civil action and victim assistance projects. He was a recipient of a Fenmore Seton Fellowship at UNH to advance his research on victims' rights. Dr. Robin joined the UNH faculty in 1972. ■

School of Engineering

Charles E. Rutolo of West Haven has been appointed the first Computer Services Administrator for the University of New Haven's new engineering computer system.

Rutolo will oversee the installation and operation of the new superminicomputer, the Prime 9955, which will support engineering faculty and student work in state-of-the-art engineering design, instrumentation monitoring, artificial intelligence, robotics, advanced computations, database management and word processing.

Rutolo is an electrical engineering graduate of UNH's School of Engineering. He served as a lieutenant in the U.S. Air Force where he continued his education, studying airborne radar and avionic systems at Mather and Wright-Patterson Air Forces bases and at George Washington University in Washington, D.C. He also participated in the analysis and design of airborne weapons systems through computer modeling.

His computer modeling experience will assist Rutolo in managing the School of Engineering's new Center for Computer-Aided Engineering, currently under construction.

Dr. Ira Kleinfeld of Hamden, chairman of the department of industrial engineering and computer science, gave a lecture on "General Purpose Computer Problem Solvers for Engineering Economic Analysis" at the Oct. 21 meeting of the Institute of Industrial Engineers, Naugatuck Chapter. The meeting was held at UNH.

Dr. Kleinfeld is the author of numerous research publications and was honored in April upon the publication of his latest book, "Engineering and Managerial Economics," a Holt, Rinehart & Winston volume that incorporates the use of modern computers to aid in the analytic process, applying quantitative tools from economics to problems of engineering equipment design and justification. ■



HISPANIC AWARDS: LULAC/R.J. Reynolds \$1,000 scholarships went to two UNH students this year; Jose Gutierrez, a junior aviation student from Paterson, N.J. (third from left) and Ralph Snell, a sophomore engineering student from Port Isabel, Texas, (not pictured). Attending the ceremony were (from left): James Anderson, director of financial aid; H. Richard Dozier, director of minority student affairs; Gutierrez; and Dr. Phillip Kaplan, UNH president, making the presentation.

School of Hotel, Restaurant & Tourism Administration

Dr. James Downey, acting dean of the School of Hotel, Restaurant & Tourism Administration, is currently at work on two exciting projects. A proposed University Inn and Conference Center on the north campus is under discussion with a local developer; and a plan to offer New Haven high school seniors an opportunity to register for freshman level hotel/restaurant courses is being formulated.

A chapter on lodging finance, written by Linsley T. DeVeau, chairman of the hotel/restaurant department, will be included in the third edition of a major hospitality textbook, "Introduction to Hotel, Restaurant Management," published by Kendall/Hunt. ■

Graduate School

Admissions counselors from more than 40 graduate and professional schools across the country participated in the University of New Haven's first "Grad Fair" on Nov. 12.

The Grad Fair gave area residents an opportunity for "one stop" college shopping for graduate and professional programs in law, business, engineering, dentistry, education, international affairs, computers, political science, criminal justice, library and information science, communications, hotel/restaurant management, human development and industrial psychology.

The 44 institutions of higher education participating in the UNH Grad Fair included representatives from as far west as California, north to Maine, and south to Washington, D.C., as well as many New England and Middle Atlantic states.

Mukund Rao, president of UNH Graduate Student Council, has issued an open invitation to all graduate students to attend council meetings. The group meets every Monday at 4 p.m. at the Dean's Conference Room in the Graduate School.

The Council publishes a Graduate School newsletter, "Master Mind," and, in addition to twice yearly commencement receptions, each year sponsors a major speaker on campus.

The Council is currently taking suggestions for this year's speaker. The past three brought to the UNH campus by the Graduate Student Council were Sally Jesse Raphael, Charles Kuralt and George Gallup.

Rao, an M.B.A. student with a concentration in hotel and restaurant management, can be reached through the Graduate School Dean's Office. ■

Student Services

Elizabeth Critchley who joined the UNH staff as an admissions counselor in October 1983, has been promoted to assistant director of admissions.



EPICUREANS: Club Managers of Connecticut were hosted by the School of Hotel, Restaurant & Tourism Administration, at the Epicurean Room on Oct. 14, to honor their professional support and financial contributions to the program.



ANTI-DRUG: UNH Students were treated to non-alcoholic punch during an October alcohol/drug awareness program presented by Dr. Robert D. Dugan, professor of psychology.

Books by UNH Faculty

UNH Press Publishes Parole Systems Book

A University of New Haven Press reception was held at the UNH School of Business Nov. 5, 1986, to mark the publication of "Parole and the Community Based Treatment of Offenders in Japan and the United States" by L. Craig Parker, Jr.

Dr. Parker's research for his latest book began in Japan in 1983 and includes a comparison of the parole system and halfway house programs for ex-offenders.

In addition to numerous University of New Haven fellowships and grants, Parker was a 1980 Fulbright Fellowship recipient for research in Japan and is the author of "The Japanese Police System Today: An American Perspective," published by Harper and Row in 1984.

Dr. Parker is a professor of criminal justice and public management at the University of New Haven. A graduate of Bates College where he majored in psychology, he continued his education at Springfield College where he earned a master's degree in psychological services. Later he attended the State University of New York at Buffalo where he received his Ph.D. in counseling psychology. He joined the staff at UNH in 1972, following positions at the University of Alberta in Edmonton, Alberta, Canada, and the University of Wisconsin-Milwaukee.

Earlier this year, Parker was a guest lecturer in the People's Republic of China where he gave a series of lectures at the Police University of China. A UNH Fellowship allowed him time with the Research Institute staff in the People's Republic to begin long-term research on the police system. He hopes to return to China to continue the research.

Parker's latest book is the third to be published by the University of New Haven Press. The inaugural edition was "America and Europe: A Modern History" by Thomas Katsaros, associate dean of the UNH School of Business and a professor of management/marketing, and George J. Schiro of Quinnipiac College. Last Year's publication was "Essays on Chaplin" by Andre Bazin, edited and translated by Jean Bodon of the department of communication at UNH.

"Parole and the Community Based Treatment of Offenders in Japan and the United States" includes chapters on the Japanese culture and low crime rates, brief histories of the parole systems in Japan and the United States, the role of professional works and the use of volunteers.

Reviewers for the work on both sides of the ocean acclaim the publication as a "careful and powerful study," "valuable insight" and "fascinating reading."



FOR UNITED WAY: Students and staff cheer on teammates during the November Outrageous Obstacle Course to benefit this year's UNH United Way Campaign which topped the goal by \$2,000 to raise more than \$14,000 from the UNH community.

R. G. Whitfield, deputy chief probation officer of the Middlesex Probation Service in London, said of the book: "The contrasts between Japan and the United States provide a useful comparison between two different approaches and there is a great deal of relevance to European systems, too Most valuable is the way the material has been used

in the context of wider information about the criminal justice process, from crime rates to prosecution policy."

Further information on Dr. Parker's book may be obtained by contacting the University of New Haven Press, 300 Orange Avenue, West Haven, CT 06516, 932-7118. ■

UNH Professor Describes New Theory

Dr. Joel H. Marks of New Haven, assistant professor of philosophy at the University of New Haven, is the editor of "The Ways of Desire: New Essays in Philosophical Psychology on the Concept of Wanting," just released by Precedent Publishing, Inc. of Chicago.

The volume is a collection of essays written especially for the book by Dr. Marks and philosophers at the University of Oxford, England; La Trobe University, Australia; the University of Toronto, Canada; Tulane University, New Orleans, La.; Georgetown University, Washington D.C.; and the Universities of Nebraska, Pittsburgh, Missouri and Wisconsin.

Describing the theory of desire as a new philosophical discipline, Dr. Marks contends that desire is central to some of the most important philosophical controversies of our time as well as the social and behavioral sciences. "In recent discussions of the

nature of the mind, belief has been taken as the model of the intentional," Dr. Marks says. "But desire is intentional, and it is interestingly different from belief."

Some of the aspects of desire covered in the book include "The Ambiguous Limits of Desire," "Emotions and Wants," and "The Difference Between Motivation and Desire."

The new philosophy book is the culmination of three years of work. Dr. Marks received a summer faculty fellowship from the UNH Evening Student Council in 1985 in support of the project.

Dr. Marks joined the UNH staff in 1984. He received his undergraduate degree from Cornell University and his Ph.D. from the University of Connecticut.

Marks inaugurated a "Teachers' Workshop" at UNH which meets monthly to discuss methods and trends in the profession.

A reception was held in honor of Dr. Marks' publication by the School of Arts & Sciences early this fall. ■



UNH FOUNDATION: Dr. Phillip Kaplan (center above) receives the first UNH Foundation check from Dr. Ralf Carriuolo, dean of PS&CE and executive director of the UNH Foundation (left) and John O'Brien, director of UNH in SEConn (right). The check from the federal government was for \$101,186.52

GRANT: UNH Accounting Club president Kathleen Brady accepts a \$500 check for the club from Benjamin E. Cohen, CPA, chairman of the Educational Trust Fund of the Conn. Society of CPAs.



H O M E C O M I N G '86



ROYALTY: Homecoming king and queen, Dave Peterson and Diane Esposito, are crowned at the Friday night pep rally.



GO UNH: With faces painted in the school colors, students cheered from the stands.



SURE TACKLE: A.I.C. Yellowjackets try unsuccessfully to run against the strong UNH Charger defense.



FOR THE KIDS: "Notes" the clown, pantomime artists and face painters were on hand at noon for the younger visitors.



A BIT OF THE GRAPE: Al Nelson from Homecoming, waits for a glass as Vince Geoff Ramsey (right) expound the virtues of the grape.



U's blue and gold colors, these



ICE EAGLE: Don Brown, president of the Hotel/Restaurant Club, and Ralph Lembo, Daka manager, display their carving technique.

CHARGERS



WINNING BANNER: ZBT's "cheerleader" took home the banner prize.



CHARLIE CHARGER: Waving the scepter and wearing the king's crown, Charlie prances for the crowd.



WINNING FLOAT: Chi Kappa Rho sisters jump for joy at their float's prize



ederland, Colo., (second from left) traveling the greatest distance for Marotelli, WELI wine expert (second from right) and Homecoming Chairman of Connecticut wines.



TAILGATING: You may recognize some former DSG officers in this pre-game get-together.

Survey Updates Business Problems

Small businesses in the New Haven area are reasonably optimistic about their economic future despite dissatisfaction with state and local taxation, according to a recent survey by the University of New Haven.

A preliminary analysis of the survey, titled "Private-Public Liaison Concerning Economic Problems," was released Friday by John Teluk, professor of economics and quantitative analysis at UNH, as an update to a 1978 federally-supported survey.

General observations conducted January through May of this year differ little from the survey eight years ago, Teluk said. Small businesses remain satisfied with equal employment opportunity, occupational safety and health, and general development, but still decry efforts to reduce city property taxes as unsatisfactory and city parking, airport development and mass transit as principal problems.

The emphasis of the latest survey, conducted and financed by the University of New Haven as a community service, was to determine how the small business community perceives support agencies and to ascertain recent trends in small business problems.

Survey results also conclude that, although the training of students in the regional schools and colleges is adequate, there is a need for more vocational-technical schools.

An interesting point brought out in the survey, according to Teluk, is that small business in the area does not have extensive liaison with legislators, city alderman and local chambers of commerce.

"Small businesses have a well developed sense of independence, a reliance on their own creativity and ideas and do not avail themselves to advice from the outside," Teluk said.

Teluk hopes to develop some fundamental guidelines by which communications can be improved between the small business community and the various agencies which may be of assistance in reducing taxation and parking problems for the area's small businesses.

Teluk, a New Haven resident, joined the UNH faculty in 1962 and is the co-author of "Capitalism, A Cooperative Venture," published by the University Press of America. His co-author was Dr. Thomas Katsaros, associate dean of the UNH School of Business and professor of marketing and management.

Teluk has served three two-year terms as a member of New Haven's Capital Projects Committee and has been a member of the New Haven City Plan Commission.

For further information on the 1986 survey, contact Teluk at the University of New Haven, 932-7354.

■

Football Is Focus of Forum

"Football and Anti-Intellectualism" is the topic for the next School of Arts & Sciences Faculty Forum. Scheduled for Feb. 11 at the Epicurean Room in Harugan Hall, the presentation will be given by Dr. Allen Sack, professor of sociology and social welfare.

Sack is former project director for the Center for Athletes Rights and Education (CARE), a federally funded program that aims to improve the treatment of college athletes. He is also a leading figure in the Center for the Study of Local Issues, a UNH community service organization. A New Haven resident, he joined the UNH faculty in 1973 and was promoted to full professor in September.

The year's final two faculty forum sessions are slated for March 11 and April 3. Dr. Robert Glen, history professor, will give the March presentation, "Women in Cartoons," and Dr. Natalie Ferringer, associate professor of political science, will speak on "War Crimes" in April.

Fall faculty forum topics included: "Thoughts on Chernobyl" by Dr. Richard Morrison, professor of physics and acting director of the Evening Division, October 8; "Community Psychology: What It Is" by Dr. Michael Morris, psychology professor, Nov. 12; and "Music and the Movies" by Dr. Michael Kaloyanides, humanities professor, Dec. 10.

Faculty Forum presentations start at 2:30 p.m., preceded by refreshments at 2 p.m. ■

Commencement is scheduled for Sunday, Jan. 18, 1987 at 10:30 a.m. at the North Campus. January commencements are held indoors and to make the occasion memorable, the university is decorating the gymnasium with greenery and flowers in our school colors. After commencement, the plants will be used by the university to beautify the campus and offices for the long winter months. We ask that the plants not be removed by participants at commencement.



THE BLEACHERS: Parents, students, staff and friends root for the team.



THE FIELD: Ron Conyers, No. 28, leaps for a touchdown over the Springfield defensive line.



THE RECEPTION: A family group enjoys the humor of Coach Chris Palmer (right) at the President's Parents' Reception.

SPORTS

This information was prepared and written by the sports information director for the Athletic Department.

Men's Basketball Outlook

The University of New Haven men's basketball team is coming off one of its most successful seasons ever. Under the guidance of head coach **Stu Grove**, the Chargers posted a stunning 19-9 record and were 10-2 in the NECC. The 19 wins were the most for Grove, and the most by a Blue and Gold team since the 1968 season. This season, with the core of the team returning, the Chargers are eager and ready to take the next step.

Although graduated players **Greg Spicer** (1,382 points) and **Anthony McKnight** (1,094 points) will be missed, Grove has a talented junior class returning. Back for action this season will be leading scorer **Herb Watkins**, who averaged 15.8 points for the Chargers last year. The 6-4 guard also led the team with 7.3 rebounds a game and tallied 48 blocked shots. Point guard **Ken Coleman** will be counted on to once again steady the offense and lead the defense. The Jersey City, NJ native and one of this season's captains, averaged 4.9 assists, 9.5 points and also recorded 55 steals last year. Forward **Bill Jeffress**, a towering force out on the court, will also be back. The three-year starter hit for 8.4 points, 6.6 boards and

totalled 34 blocks last year.

The seniors will also be expected to lead the team toward that elusive NCAA bid. **John Reynolds** and **Mike Costigan** were strong forces last season coming off the bench. Although injured in the pre-season, guard **Mark Drew** is also expected to add some offensive punch, something that could be lacking with the graduation of McKnight and Spicer. Costigan was also named to captain the Charter squad.

Other players looking to make a contribution are **Hency Watt**, **Greg Jones**, **James Munson** and **Dave Centore**. Each of these players gained plenty of experience down the stretch last season and can only improve with more time. The 6-2 Watt and the 6-6 Munson should see quite a bit of action on the court for Grove this season.

Newcomers include **Darren Hopkins** of Beaver Falls, PA and guard **Frank Aloia**, out of a powerful Lincoln High program in Ellwood City, PA. Also expected to make an immediate contribution is 6-4 transfer **Ben Bowers**. Bowers came to UNH by way of Boston, MA and Merrimack College. ■

Women's Basketball Outlook

Graduating only one player from last season's 18-11 squad. Head Coach **Jan Rossman** and her women's basketball team could be on the edge of something big. The defending NECC Champions have tasted success and will undoubtedly be striving for more this season.

Rossman, who is entering her fourth season at the helm, has several "veteran" players she can turn to for leadership on the court. One such player is **Joy Jeter**, last season's NECC Player of the Year and the ECAC Rookie of the Year. The "seasoned" sophomore out of Beaver Falls, PA led the Chargers in practically every category. The 6-0 center led the club and the NECC in scoring (20.3 avg.) and rebounding (13.5 boards). She was the team's top scorer in 20 games and was the high rebounder in all games she saw action in but two. Jeter also shattered the school record for most points in a season (577) and most rebounds (378). She is currently 12th all-time in scoring and ninth in rebounding.

Also returning is Jeter's high school teammate, **Charlene Taylor**. The sophomore guard hit for 13.1 ppg and recorded 96 total thefts in her first season. A consistent

playmaker on the court, she tallied 18 points against NCAA play-off bound, Pace University.

"I look for Joy and Charlene to continue their steady play," said Rossman. "They brought out the best in their teammates last season."

Rossman will also look to captain **Sonja Beamon** to keep the Chargers going. Senior forward Beamon averaged 9.9 points last season and now has 820 career points, which ties her for third on the all-time scoring list. Beamon will look to become only the third 1,000 point scorer this season.

Pairing up with Beamon in the backcourt will be senior **Carolyn Bell**. The Hartford, CT native averaged 8.7 points along with a total of 77 steals. "Sonja and Carolyn team up well with Joy and Charlene. They proved this last season. If the four jell together again this season, (577) is going to be exciting," commented the coach. ■

Correction: "Athletes of the Year" (pictured in the previous INSIGHT) were Joy Jeter, basketball, and Lionel Maull, football; not Ron Brown as stated in the cutline.



DEBATING THE CALL: Fans discuss the inability of the Springfield Chiefs to stop the UNH Chargers.



CHECKING THE SCOUTING REPORT: A student refers to the program to see who scored the latest touchdown.



WINNING THE BLANKET: Coming the longest distance to attend Parents' Day are Mr. and Mrs. Ladislav Brabec, parents of Therese, a junior, from St. Paul, Minn. Dr. Phillip Kaplan, UNH president, makes the presentation. (Ironically, the blanket was made and shipped from four blocks of the Brabec home.)

A LUMNI

This information was prepared and written by the staff of the alumni and development office. Submit copy to the Alumni Office, P.O. Box 9605.

"Go for 10" Slogan Spurs on Alumni Fall Phonathon

"Go for 10" is the slogan for the 1986-87 phonathon. It was coined to encourage alumni to increase their last year's gift by \$10 or in the case of new graduates to start off their giving career with a first time pledge of \$10.

Phonathon Chairman, Robert Barrington, Jr., BA '71 MPA '77, provided the imaginative and innovative leadership and brought support and encouragement to veteran volunteers as well as new callers.

Over 50 phoners—alumni, faculty, staff and students gave time to make this one of the most successful sessions ever. The success was particularly rewarding given the makeshift systems adopted to replace the direct phone lines usually installed by SNETCo employees presently on strike.

Between October 21 and November 20 the callers contacted current donors and new graduates from the class of '86, all of whom were encouraged to "go for 10."

Special thanks were extended to the two evening switchboard operators Trudy Festa and Judy Mitchell and to Paul Falcone from the Audio Visual Department.

Phonathon callers honored included:

Joseph Arnold
Robert Barrington BA '71, MPA '77
Carolyn Bell
James Bensen
George Brushett BS '69
Robert Caruso
Joseph Chapatis

Joseph Cieplak BS '72
Beverly Collings BA '81
Katherine Cowles
Joan DeLeo
Sally Devaney
Richard Drew BA '72, MBS '75
Orest Dubno AS '64, BS '68, MPA '75
John Duffy MPA '73
Lorrie Fernandes BS '85
Doreen Froelich BS '85
Dionne Gayle
Sonni Gerber
Mary Harvey
Katie Hickey
Pamela Hunter BS '85
Mick Ivester
Tina Johnson
Beth Kauke
Deborah Kelly BS '76
Nikki Lindberg
Cheryl Lison
Sandra Loether
Patricia Morgan MBA '84
Robert Morgan BA '69
Carol Murphy
Leonard Murzin MS '81
Janet McGraw
Frederick Parnoff AS '64, BS '65
Diane Pausoso
Oliver Porter
Nancy Przekop
Susan Quintyne
Nancy Rabianski
Ann Regan
Molly Rudolph MA '85
Anna Salemme BA '73, MPA '78
Kelly Smith BS '85
Warren Smith
Alex Sommers
Terri Stahl
Heidi Taylor
Giovanna Torino BS '85
Margaret Turcotte BS '81, MBA '82 ■

Alumni Directory Survey

During September and November 1986 notices and questionnaires were mailed to all alumni regarding publication of the first UNH Alumni Directory.

Survey response to date has been good with additional receipts and orders arriving daily. Information received is being used to update alumni files so that the

most accurate information will be available for directory publication, scheduled for 1987.

There is still time left to mail in your responses. If you have not already completed and returned your survey, please do so today.

Questions concerning the survey or the directory should be referred to the Alumni Office at 932-7270. ■



BALL PLANS: Orest (Tom) Dubno, BS '68, MPA '75, alumni association president (left), hears from the Scholarship Ball Committee while co-chairmen for the 1987 event Joseph Cieplak, BS '72, and Mary Hart, BS '75, check over the menu during a planning meeting in November.

SAVE THE DATE

Scholarship Ball
to benefit

the Alumni Association Scholarship Fund

Saturday, March 28, 1987

YALE COMMONS

Woolsey Hall

New Haven, CT

7:00 p.m. — 1:00 a.m.

Cocktails—Dinner—Dancing

1987 UNH Distinguished Alumnus Award

For further information contact Pat Morgan in the Alumni Office at 932-7270.

Notes

1970

William J. Ahern is chief of security and safety at Quinnipiac College in Hamden, Conn. He lives in New Haven, Conn.

Robert L. Monaco is a certified public accountant and tax manager for Lenkowski, Lonergan and Co., in Waterbury, Conn. He is a member of Colonial Bank's Waterbury advisory board. He lives in Cheshire, Conn., with his wife, Nancy.

1971

Raymond J. Fortier is president of Pond Technical Inc. in Hamden, Conn. He lives in Wallingford, Conn.

Joseph S. Tamburri is a salesman for the Metropolitan Insurance Co. He lives in Norwalk, Conn.

1972

Diane Simons Fulton received her master of science in computer and information science from the University of New Haven in June 1986 with a 3.93 QPR.

Milton J. Makoski is vice president of human resources at Echlin, Inc. in Branford, Conn. He is responsible for employee and industrial relations, compensation and benefits and organizational development. He lives with his wife and children in Trumbull, Conn.

Randall P. McDonnell is senior vice president and chief operating officer at Our Lady of Mercy Hospital in Dyer, Ind. He is responsible for day-to-day operations with particular emphasis on systems design to improve responsiveness to patient needs. He lives in St. John, Ind., with his wife and three children.



Randall P. McDonnell

1974

Jerome M. Kaplan is general sales manager in the equipment and systems division of the Mass Memory Division at Eastman Kodak Company in Rochester, N.Y.

Bruce J. Patterson is director of corporate accounting at Champion International Corp., in Stamford, Conn. He is responsible for consolidated and external reporting, the corporate general ledger and tax, pension, mineral resource and realty accounting. He lives in West Haven, Conn.

Louis Piscitelli is director of quality assurance for Burndy Corporation's Electronics Group in Milford, Conn. He is responsible for quality control performance and product quality assurance for plant operations, vendor performance and customer satisfaction. He lives in Branford, Conn.

1975

Peter F. Govoni is vice president of the commercial operations division at the Connecticut National Bank in Hartford, Conn. He lives in Hebron, Conn., with his wife, Pat, and their two children.



Peter Govoni

Michael Squeo is a sales representative and associate at Servpro in New Haven, Conn. He lives in Branford, Conn.

1976

Edward J. Amato is vice president of commercial loans at Der by Savings Bank. He lives in Wallingford, Conn., with his wife, Karen, and their daughter, Alison.

Steven W. Lewis is vice president of new business development at Corporate Design Services, Inc., in Shelton, Conn. He lives in Woodbury, Conn.

Michael Solakian is senior manager at Peat Marwick in Hartford, Conn. He lives in North Haven, Conn.

1977

Wayne Howe is a magazine writer with Ziff-Davis Publishing Company of Manhattan, New York. He is working and living in Boston, Mass.

1979

Leo M. Connors is president and chief executive officer of Founders Bank in New Haven, Conn. He lives in North Haven with his wife and their three children.

Murray A. Gerber is president of Prototype & Plastic Mold Co. in Middletown, Conn. He recently returned from the White House conference on small business where he was co-chairman of the Connecticut delegation and had the honor of meeting with President Reagan. He lives in West Hartford, Conn., with his wife, Shirley.



AT THE WHITE HOUSE: Murray A. Gerber EMBA '79 chats with the President.

1980

Neale V. Cabral has retired as personnel director of the U.S. Navy's consolidated civilian personnel office at the submarine base in Groton, Conn. He is a recipient of the Navy's Meritorious Civilian Service Award. He and his wife, Thais, live in Waterford, Conn.

Adolph (Al) Clemente is vice president of consumer loans at Great Country Bank in Ansonia, Conn. He lives in Northford, Conn., with his wife, Michelle, and their daughter, Jean.

Gerald B. Rosenberg is director of marketing at Miles pharmaceuticals in West Haven, Conn. He lives in Westport, Conn.

1981

Robert Mercurio is director of administration, corporate facilities at Champion International Corp. in Stamford, Conn. He is responsible for planning and providing office and administrative services for regional operations nationwide, and overseeing operating and capital budgets for the corporate facilities group. He lives in South Salem, N.Y.

Kathleen M. Randall is vice president of corporate banking at Bank of Boston Connecticut in New Haven, Conn. She lives in Essex, Conn.

1982

Valerie Boragina is a teacher in the New Haven, Conn. school system. She has joined the Owens Real Estate staff in Branford, Conn. She lives in Branford.

Craig Douglas is manager of domestic finance at Stanley Works in New Britain, Conn. He is responsible for cash and debt

management for all U.S. operations. He lives in Middletown, Conn.

Richard LaCombe heads the Navy's construction engineering division of the supervisor of shipbuilding office at Electric Boat in Groton, Conn. He lives in Waterford, Conn., with his wife, Grace, and their four children.



1983

Arthur Canter is chief executive officer of Visiting Nurse Associations of Massachusetts Inc. in Braintree, Mass. He lives in Roslindale, Mass.

Thomas F. Holloway is senior vice president, treasurer and chief financial officer at The Bank Mart in Bridgeport, Conn. He lives in Madison, Conn.

Eric M. Schoonmaker is a junior designer at Bernard Vinick Associates in Hartford, Conn. He lives in Wallingford, Conn.

1984

Dean D. Barger is resident manager at Interstate Paper Corp. in Riceboro, Ga. His responsibilities include the overall charge of Interstate's Georgia activities. He lives in Savannah, Ga.



Dean D. Barger

Henry J. Picagli is senior vice president at Society for Savings in Hartford, Conn. He lives in Hamden, Conn.

Richard Raesko has been designated a Naval Aviator. His curriculum included basic studies in engineering and navigation, training flights in simulators, aircraft familiarizations, basic and advanced instrument training, extended navigation flights and landings aboard an aircraft carrier. Presentation of the "Wings of Gold" marked the culmination of 18 months of flight training. He lives in Wilton, Conn.

1985

Lt. Gayle V. Blomberg, USAF, has completed six months of specialized training at Lowery AFB, Denver, Colorado. She is presently stationed at an Air Force installation in Germany.

1986

Marjorie A. Christo is an administrative officer at Naval Underwater Systems in New London, Conn. She lives in Ledyard, Conn.

Lisa DeDominicis is business manager and account executive at Fletcher Associates in New Haven, Conn. Prior to joining Fletcher Associates, she served as administrator of recreation division in Meriden, Conn., where she earned an Outstanding Service Award for Excellence and chaired the special event section of the city's Expo '79. She is also a part time recording artist.



Lisa M. DeDominicis

John M. Green is an engineering specialist at Electric Boat in Groton, Conn. He is a Ph.D. candidate in Management Systems in the University of New Haven's doctoral program. He lives in Groton.

Lindy M. Messmer is an advertising assistant at American Radio Relay League in Newington, Conn. She lives in New Britain, Conn.

Mark R. Schumacher is a design engineer at Pratt Whitney in Middletown, Conn. He lives in Meriden, Conn.

Jeffrey Valette is employed by Blue Cross & Blue Shield of Connecticut in North Haven, Conn. as an EDP auditor. He and his wife, Terri, have a son and live in Branford, Conn.

Deaths

1945

G. Merritt Beers

1955

Howard A. Davey

1973

Joan F. Grimm

Marriages

1975

Eric Fahrman to Nancy Federici

1976

Salvatore Lupone to Marina Calderaro

Vincent M. Pangia to Diane M. Capobianco

1977

Marc V. Benigno to Donna J. Prillaman

1978

Gino Bonanno to Karen Ferrara
Frank E. Snider to Kathleen Simonds

1979

James C. Abbott to Josephine Virella
Maureen A. Fitzgerald to William J. Norton

1980

Karen M. Mattimore to Michael O'Brien

1981

Edmund M. Autuori to Susan C. Weselcouch
Jerrold P. Kaszeta to Christine E. Cottrell
Andrew D. Sabetta, Jr. to Elaine L. Garbanno
Thomas J. Vumback II to Kathleen Berry

1982

Gerald J. Foley to Joan Turko
John W. Hearn, Jr. to Nancy E. Raver BS '82
Eric Larson, Jr. to Lori Wynne

1983

George Melanson to Joan Dauphinee
Janice C. Rice to Douglas H. Rank

1984

Donna J. Hovan to Ronald L. Baldino
Helen K. McAllister to Jonathan Ross
Linis R. Pakalnis to Karlene C. Soucey
David M. Sembiane to Kimberly S. White

1985

Akram R. Ahmad to Joanna Piccinino
Thomas J. Domkowski to Katherine M. Walsh
Teresa A. Kuta to Jon A. Reske
Peter F. O'Neil to Dawn M. DaDalt
Rifat H. Saleh to Donna M. Tavares
Pamela Shove to Douglas Hunter

1986

Gordon J. Murphy to Tracy J. Hammell
Joanne S. Reduker to Todd W. Drner

CALNDAR

Note: All basketball games listed are home games. Call the UNH Athletics Office for further information.

December

- 5 Vieira Testimonial, Sante's Manor, Milford, 6:30 p.m.
- 8 Varsity, Dowling College, 7:30 p.m.
- 11 Women's, Dowling College, 7 p.m.
UNH ALUMNI HOCKEY NIGHT, New Haven
Coliseum, 5 p.m. buffet

January

- 7 Mercy College, Varsity, 7:30 p.m.
- 10 American International College: Women's, 2 p.m.;
Varsity, 4 p.m.
- 14 University of Lowell: Women's, 5:30 p.m.;
Varsity, 7:30 p.m.
- 18 COMMENCEMENT, North Campus, 9:30 a.m.
- 21 University of Bridgeport: Women's, 5:30 p.m.;
Varsity, 7:30 p.m.
- 26 Alumni Board Meeting, UNH Main Building
- 28 Sacred Heart University: Women's, 5:30 p.m.;
Varsity, 7:30 p.m.
- 31 Keene State College: Women's, 2 p.m.;
Varsity, 4 p.m.

February

- 2 C.W. Post College, Women's, 7 p.m.
- 9 Southern Connecticut State University: Women's, 5:30 p.m.; Varsity, 7:30 p.m.
- 11 FACULTY FORUM, "Football & Anti-Intellectualism,"
Epicurean Room, 2:30 p.m.
- 14 New Hampshire College: Women's, 2:00 p.m.;
Varsity, 4:00 p.m.
- 17 Alumni Spring Phonathon, through March 12, 1987
- 18 Quinnipiac College: Women's, 5:30 p.m.;
Varsity, 7:30 p.m.
- 27 "Antigone" opens, UNH Theatre, 8 p.m. (also Feb. 28
and March 6 and 7 at 8 p.m. and March 8 at 2:30 p.m.)

Upcoming: Save These Dates!

March

- 11 Alumni Board Meeting
- 28 ALUMNI SCHOLARSHIP BALL

April

- 2 Black Theatre Festival opens (also April 3 and 4)
- 22 Estate Planning Seminar (also April 23)

INSIGHT

University of New Haven
300 Orange Avenue
West Haven CT 06516

SECOND CLASS
POSTAGE PAID
New Haven, CT